



MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY



DreamEDGE

## MITI ANNOUNCES NEW NATIONAL CAR TO SPUR INDUSTRY CURVE



The new national car will be a completely new model with advanced technology, and will utilise existing competitive and proven vehicle architecture. The project will be a development based on technology collaboration with a global technical partner towards delivering advanced vehicle technology, and capabilities in human capital expansion.

From the Government's standpoint, the national car project is the nation's industrialisation catalyst, to spur the meaningful participation of Malaysians in advanced technology adoption. This will create new opportunities for local vendors and talent to be part of the high technology value chain. Most importantly, local businesses are able to explore activities that are in demand in the future, in a conducive environment, minimising risks associated with high investment when such operations are supplied locally at the infancy stage.

Minister of International Trade

and Industry, YB Datuk Darell Leiking announced DreamEDGE Sdn Bhd as the Malaysian anchor company to deliver the new national car.

The announcement was made in DreamEDGE's headquarters in Cyberjaya.

DreamEDGE has been providing technical and long-term strategic collaboration to support clients within and outside of Japan, with local Malaysian engineers based in Japan. Throughout its 10 year history, it has built a capable internal development team focused on technology innovation, from ideation to prototyping to mass production.

The company has developed the required in-house capabilities and experience to provide end-to-end automotive engineering services, through a skilled workforce capable of offering shorter, accelerated lead times in delivering engineering projects.

DreamEDGE has built experience in various applications through the establishment of multi-vertical

mechanical design and process engineering, cutting across industry verticals including the Oil & Gas, Rail, Defense, Ship Building & Repair and Digital

Dentistry, alongside its capabilities in energy efficient vehicle and motorsport research and development.

The company also has developed robotics and augmented reality design capabilities that add value to smart manufacturing for the automotive industry.

As a start, the new national car will take on a new approach of segmenting itself through exclusive models featuring advanced technologies, but are affordable in its offerings to the public.

The new national car will be fully designed and developed by Malaysian engineers, focusing on new upper body, interior and human-machine interface systems, as well as enhancement of noise, vibration & harshness (NVH) and ride & handling (R&H). Daihatsu Motor Company will provide support to DreamEDGE in advanced technology.

Ministry of International Trade & Industry  
9<sup>th</sup> August, 2019

While public discussion and reports centres more popularly on vehicle production and new models, Minister of International and Industry, YB Datuk Darell Leiking argues that the manufacturing and export of Malaysian made vehicle parts and components deserves equal attention, to ensure it grows in parallel with top tier vehicle production.

“The manufacturing of vehicle parts and components is of equal importance to the success of the automotive industry, as it creates more business and career opportunities for Malaysians in the high value automotive chain. They are essentially the elements that define the final product”, said YB Datuk Darell.

## MALAYSIAN AUTOMOTIVE PARTS AND COMPONENTS EXPORTS ON TRACK TO MEET 2019 TARGETS

**52% of exports target achieved ending Q2 2019**

“The diversity of manufacturing processes, multiplicity of specialisation, and varying levels of complexity (compared to vehicle assembly) make parts and components a key target sector to spur local competencies in science, engineering and technology adoption, particularly among Malaysian SMEs”, he added.

Malaysia’s part and components sector reported a total export of RM6.76 billion in the first half of 2019, achieving 52 percent of its target of RM13 billion set at the beginning of the year.

The sector has shown tremendous growth in exports in the last 5 years, growing from RM4.7 billion in 2014 to RM12.1 billion in 2018.

YB Datuk Darell further emphasised the importance of continuous and holistic growth in the expansion of capacities and capabilities of Malaysian automotive manufacturers as the global markets shift towards new automotive and mobility products and ownership models.

“While MITI is working hard to address concerns among certain quarters of the industry on our readiness to develop high technology products such as autonomous technology, we cannot deny that such disruption will eventually render our current capabilities obsolete in the future.”

“The only way forward is a fully concerted effort from the industry, government and research sectors to devise new solutions to ensure we reach the appropriate levels of compliance to global market demand”

The automotive industry is one of the most diverse sectors in relation to processes and specialisations,



which include engineering disciplines in mechanical, chemical, electronic, materials and information technology. The advances in new powertrain and autonomous driving technology has opened the industry to even more talent and supply chain needs, such as artificial intelligence, advanced telecommunication and nano-engineering.

YB Datuk Darell concluded that businesses should take part in the numerous government programmes to accelerate their capabilities in upstream activities such as product and process design, to ensure they optimised the value derived from parts and component trade and export.

The government has strengthened the capacities of Malaysian parts and components suppliers, particularly in implementing Lean Production Systems (LPS) practices within most production lines of the local automotive chain, through government programmes formulated by the Malaysia Automotive, Robotics and IoT Institute (MARii).

Automotive businesses also now have wider access to training and facilities catered to upstream automotive development processes, such as styling, engineering design, design validation, emissions testing, virtual and augmented reality tools, which are accessible through centres of excellence such as the National Emission Test Centre (NETC) and the MARii Design Centre.

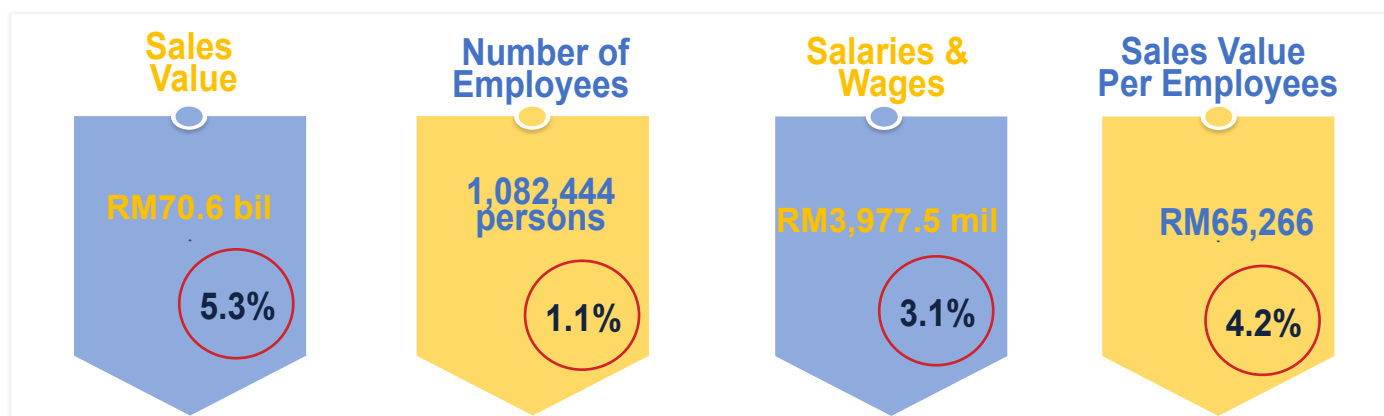
In line with the National Policy on Industry 4.0 (Industry4WRD), MITI has developed readiness and intervention programmes to prepare Malaysian manufacturers for Industry 4.0. Apart from these programmes, MARii - MITI’s agency tasked with enhancing the automotive sector – has developed numerous technologies, human capital and supply chain enhancement programmes that are in line with Industry4WRD.

**Ministry of International Trade & Industry**  
**7<sup>th</sup> August, 2019**

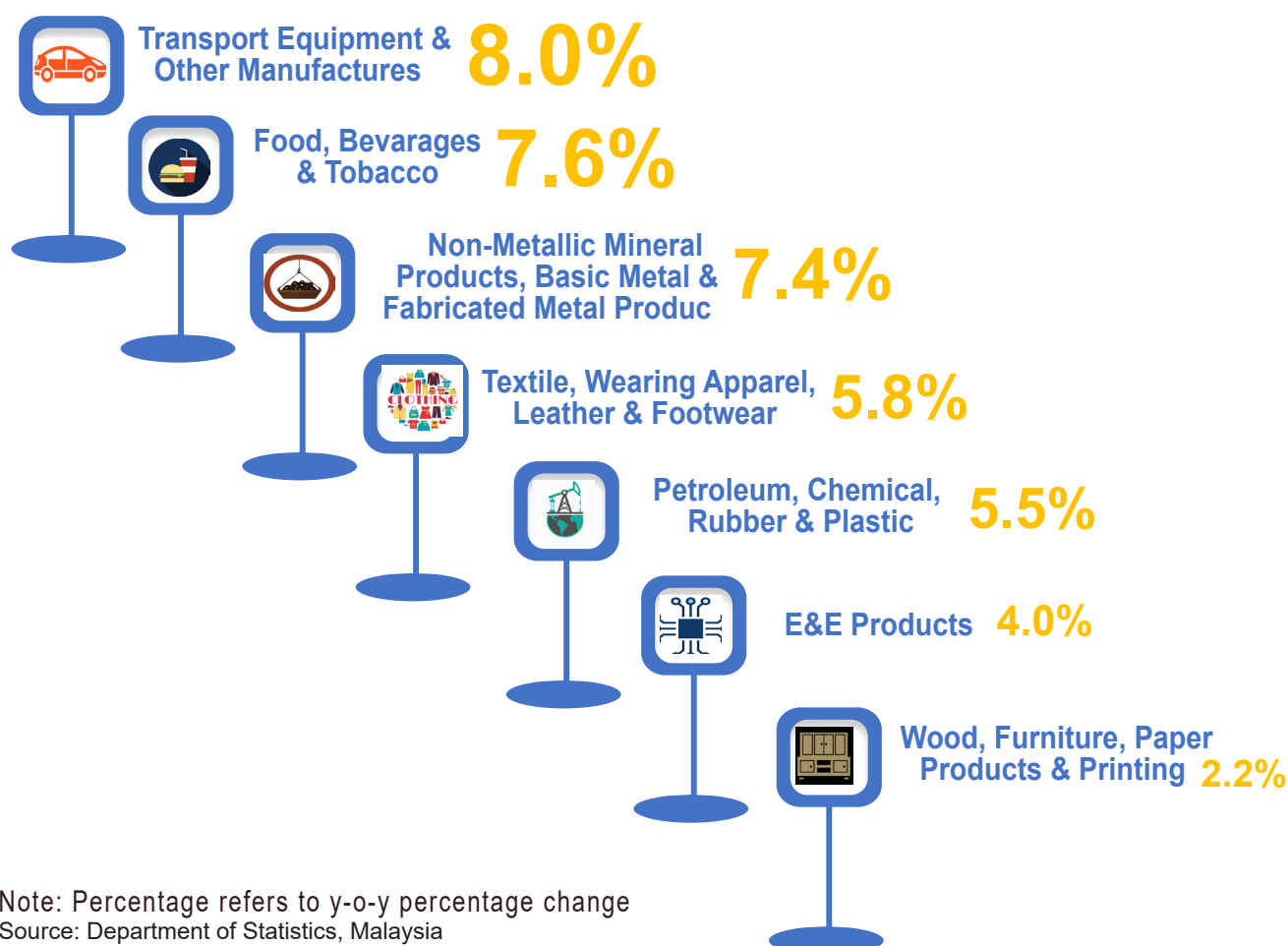
# Manufacturing Performance, June 2019

Malaysia's manufacturing sales grew 5.3%  
in June 2019 to RM70.6 billion

## Manufacturing Indicators

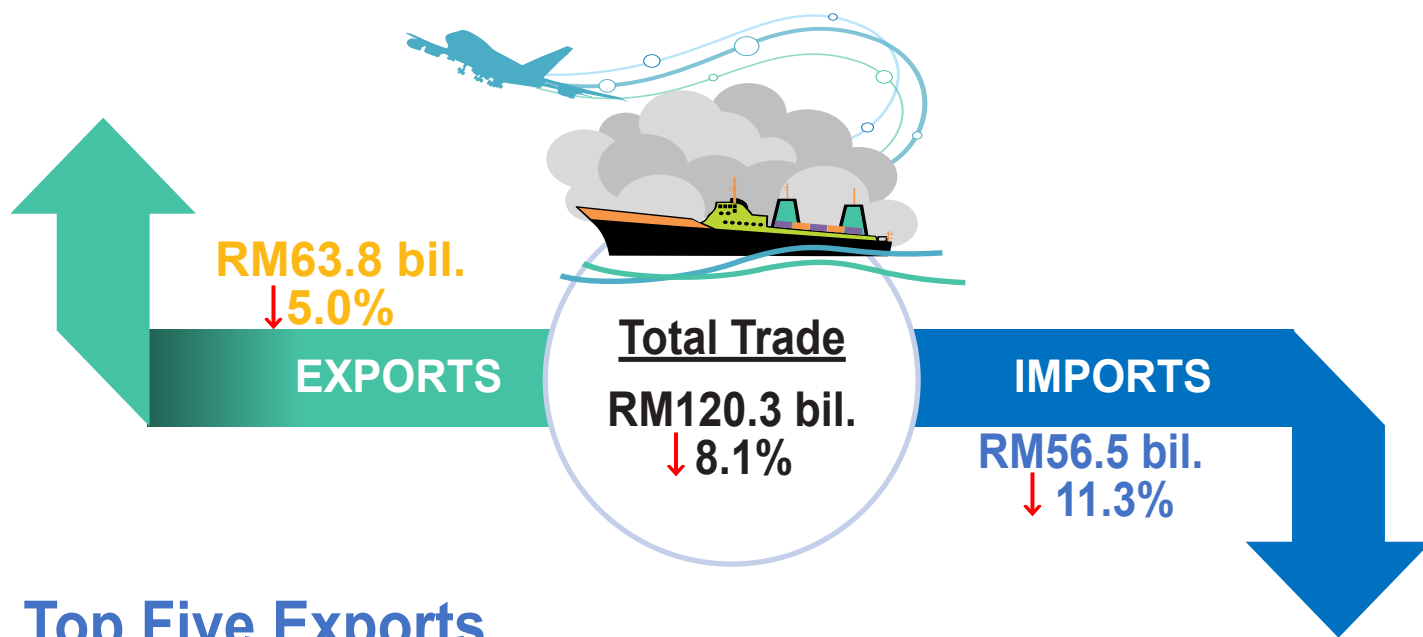


## Performance of Sales in Manufacturing Sector

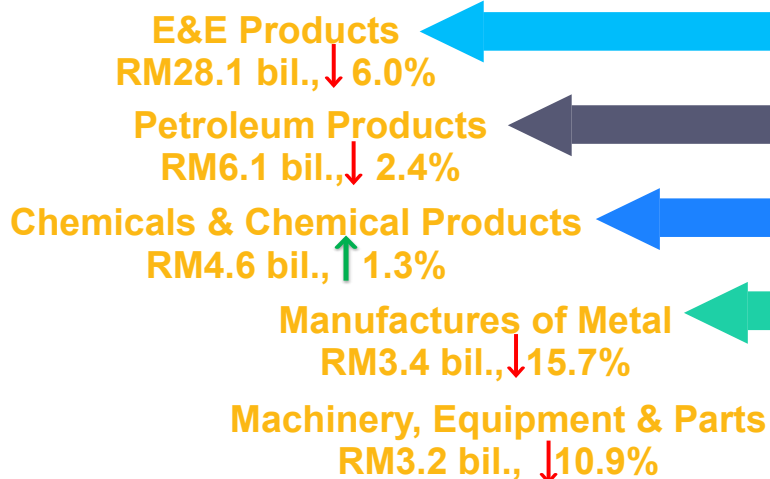


# Trade Performance of Manufactured Goods

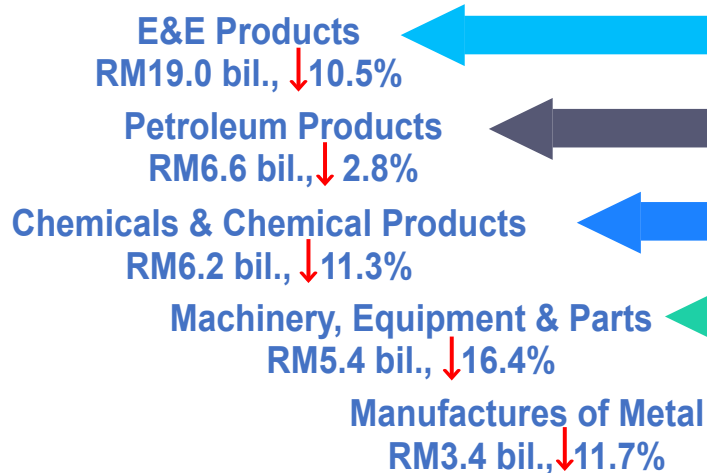
June 2019



## Top Five Exports



## Top Five Imports

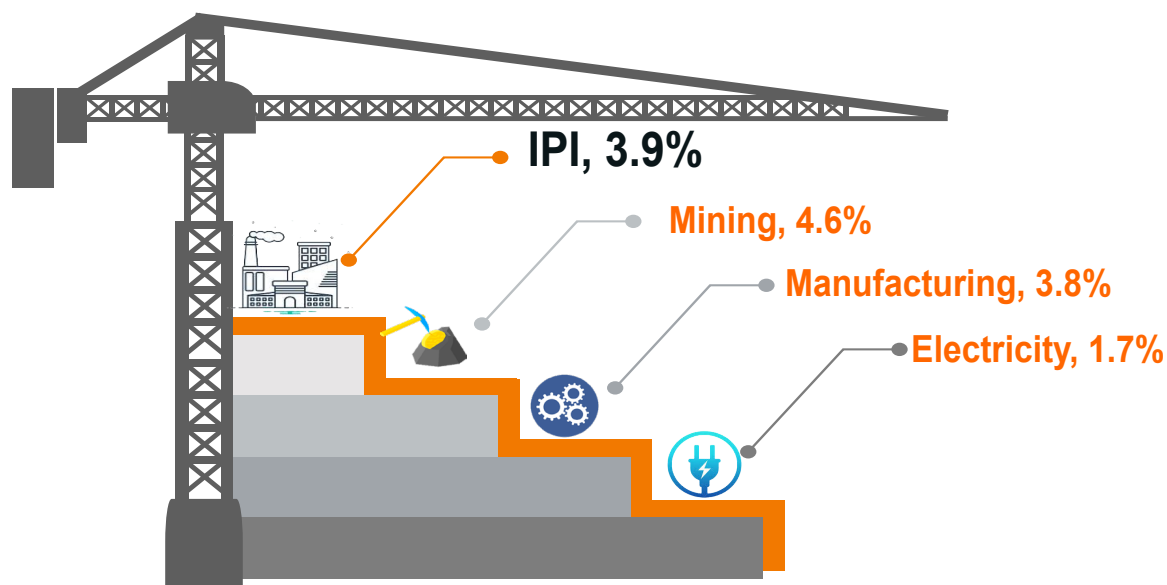


Note: Percentage refers to y-o-y percentage change  
Source: Department of Statistics, Malaysia

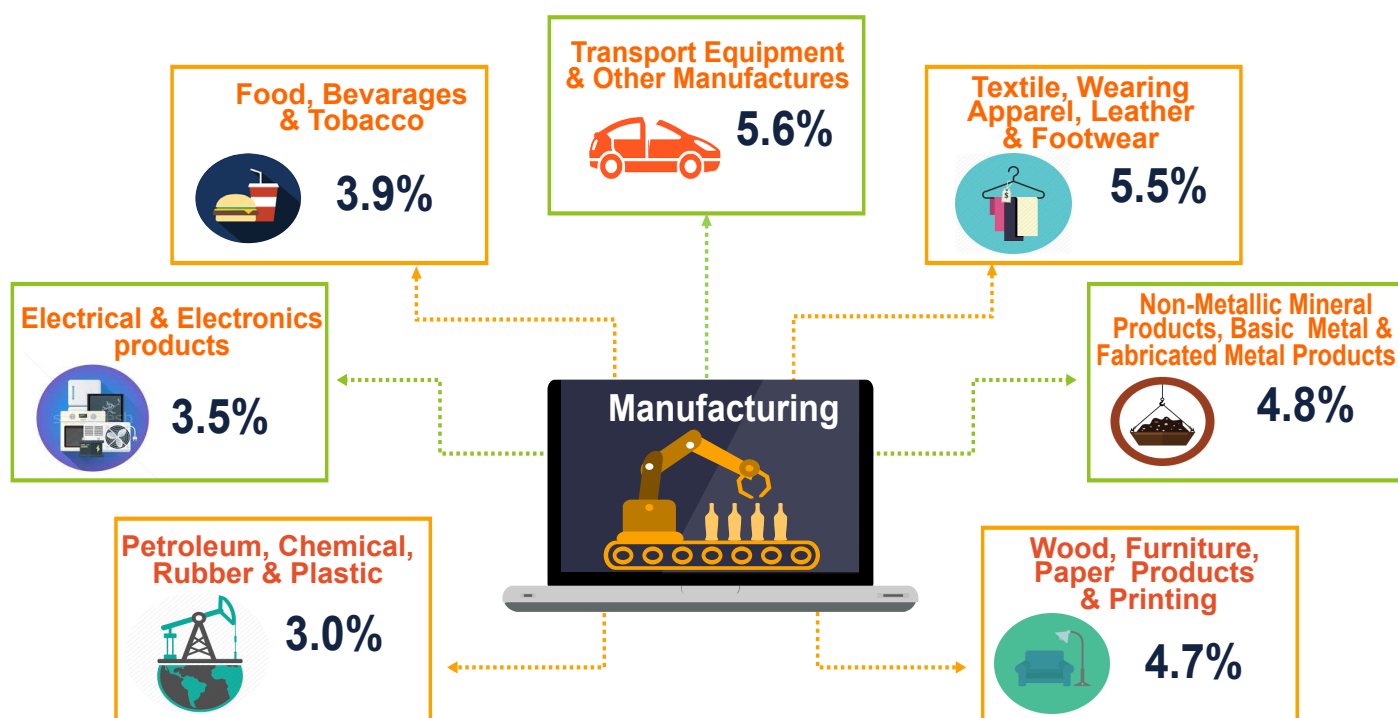


# Industrial Production Index (IPI)

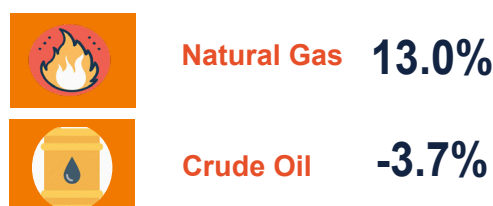
**MALAYSIA'S IPI GREW BY 3.9% IN JUNE 2019**



## MANUFACTURING SECTOR



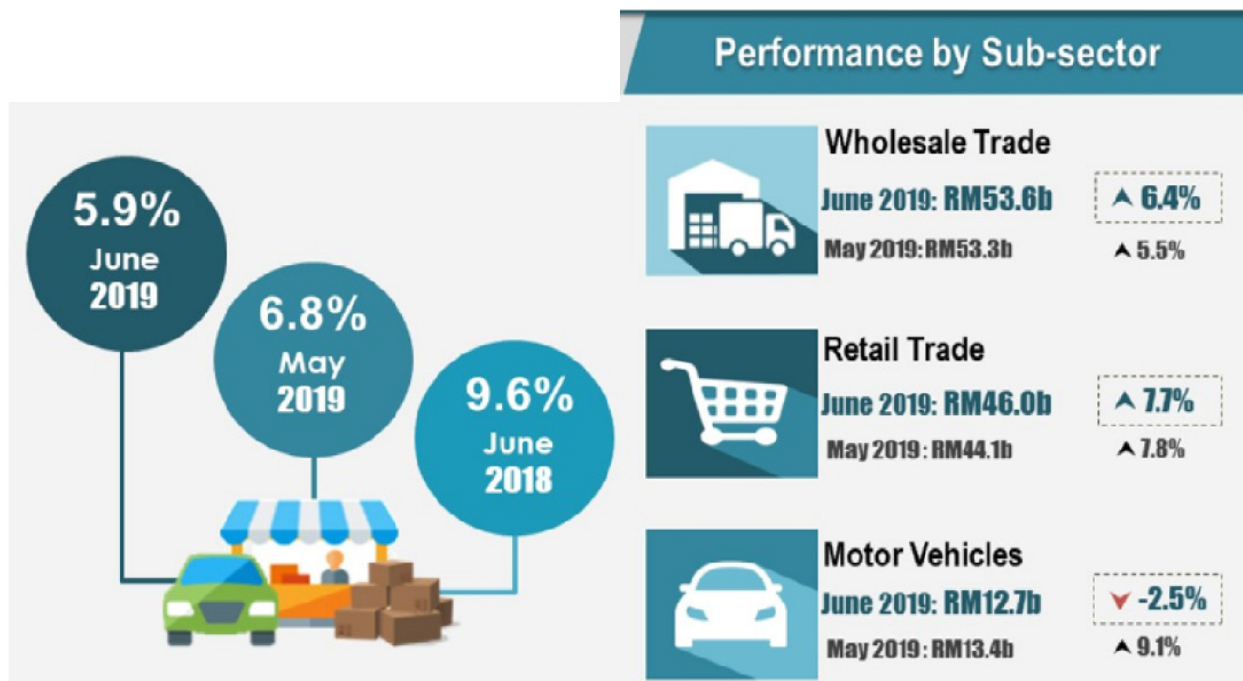
## MINING SECTOR



Note: Percentage refers to y-o-y percentage change  
Source: Department of Statistics, Malaysia

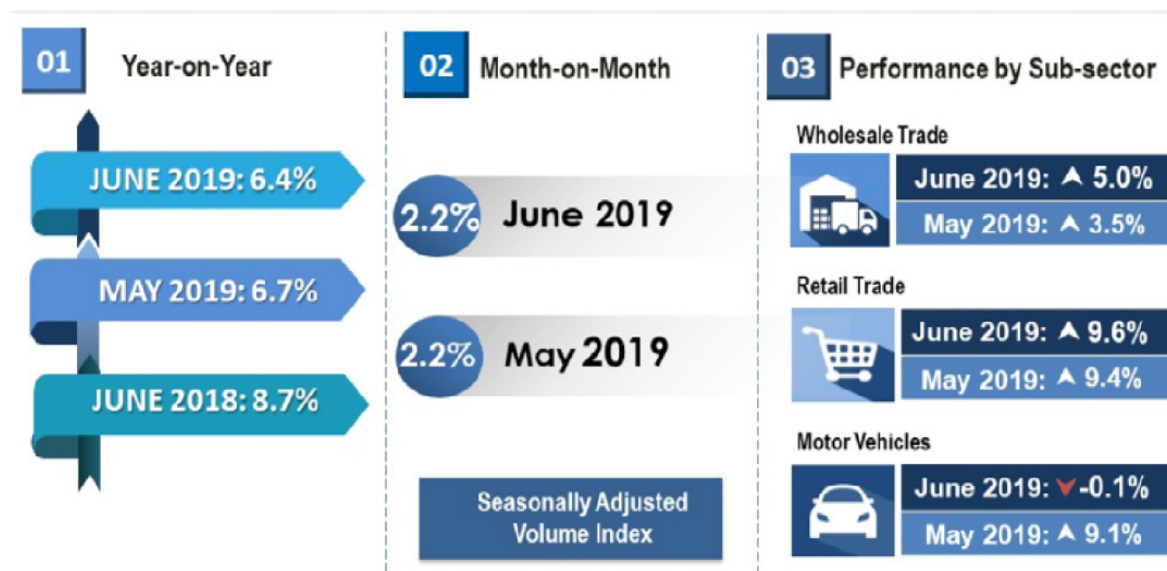
# Wholesale and Retail Trade, June 2019

## SALES VALUE STOOD AT RM112.3 BILLION IN JUNE 2019



## Volume index of Wholesale and Retail Trade June 2019

### VOLUME INDEX OF WHOLESALE AND RETAIL TRADE ROSE 6.4 % IN JUNE 2019



Note: Percentage refers to y-o-y percentage change  
Source: Department of Statistics, Malaysia



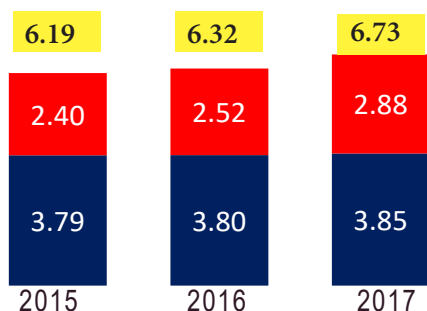
# MYANMAR

## Economic Indicators at a Glance



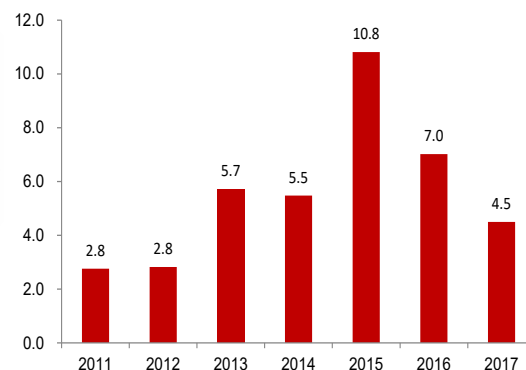
### MYANMAR Trade In Services (US\$billion)

■ Export ■ Import



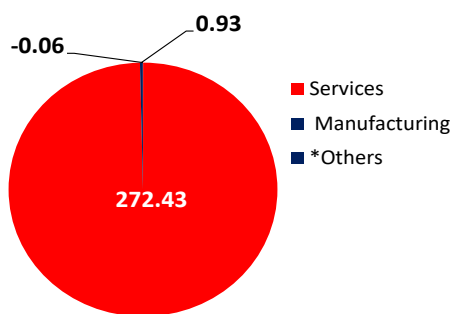
### MYANMAR Inflation Rate

Inflation Rate 2011 - 2017 (%)



### MYANMAR Foreign Direct Investment

Net FDI Inflows by Sector, 2017 (US\$million)



### MYANMAR Population

A Fully Integrated Community

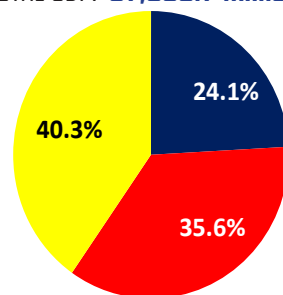
MYANMAR population in 2017 was **53,370,609** which was **0.71 %** of the world's population. It has a density of **82 persons/km<sup>2</sup>**



### MYANMAR Gross Domestic Product

GDP by Economic Sector, 2017 (%)

TOTAL GDP: **67,068.7 million**



Note: \* include Agriculture, forestry, and fishing, Mining and quarrying

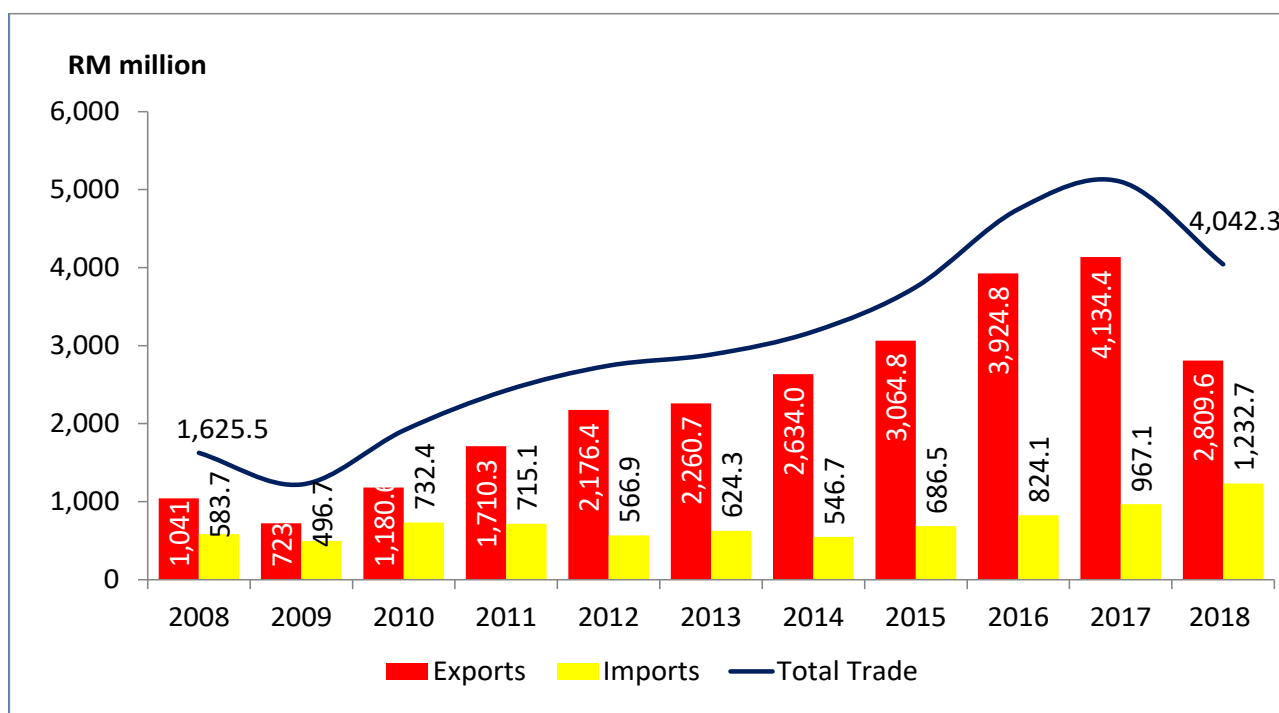
Sources:

<https://data.aseanstats.org/>

[https://theodora.com/wfbcurren/laos/laos\\_economy.html](https://theodora.com/wfbcurren/laos/laos_economy.html)

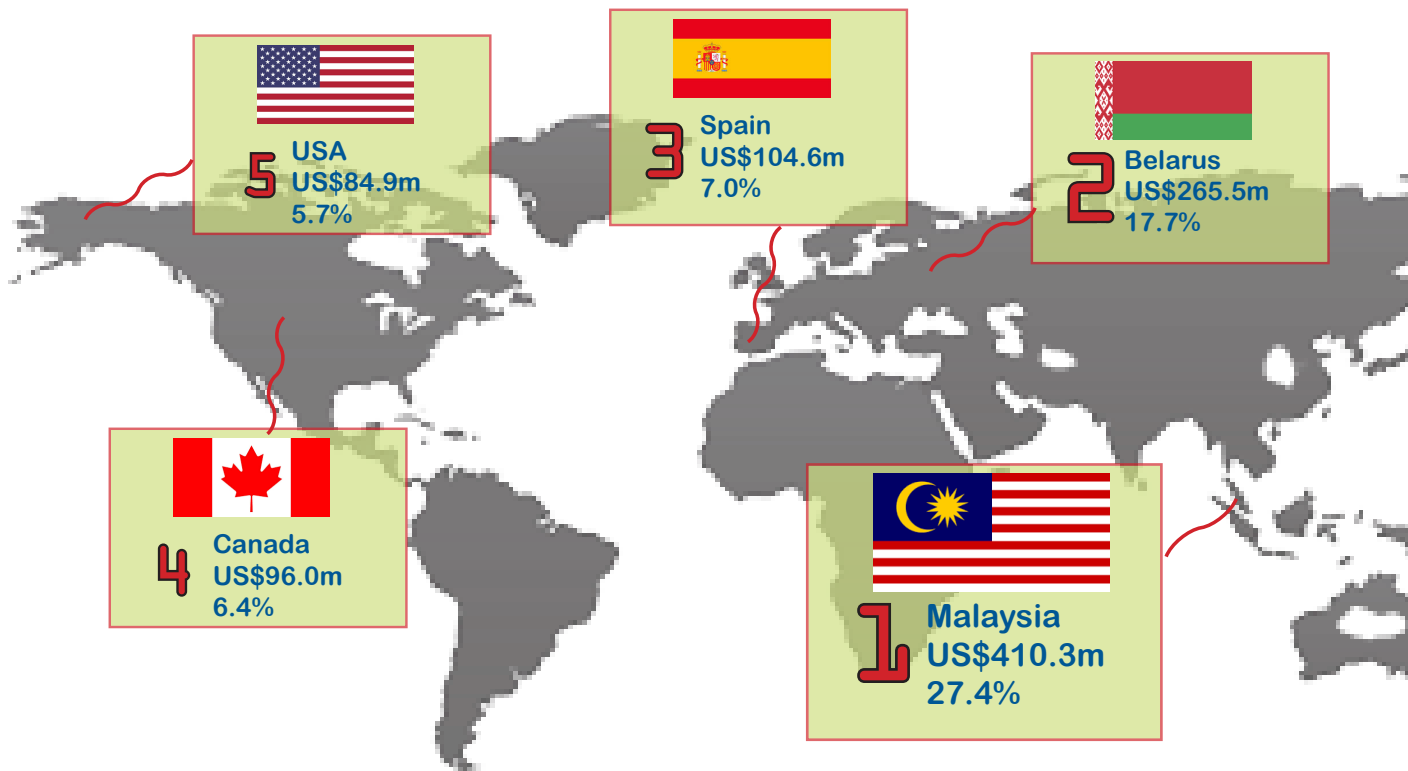
<https://www.worldometers.info/world-population/laos-population/>

## MALAYSIA'S TRADE WITH MYANMAR, 2008 - 2018



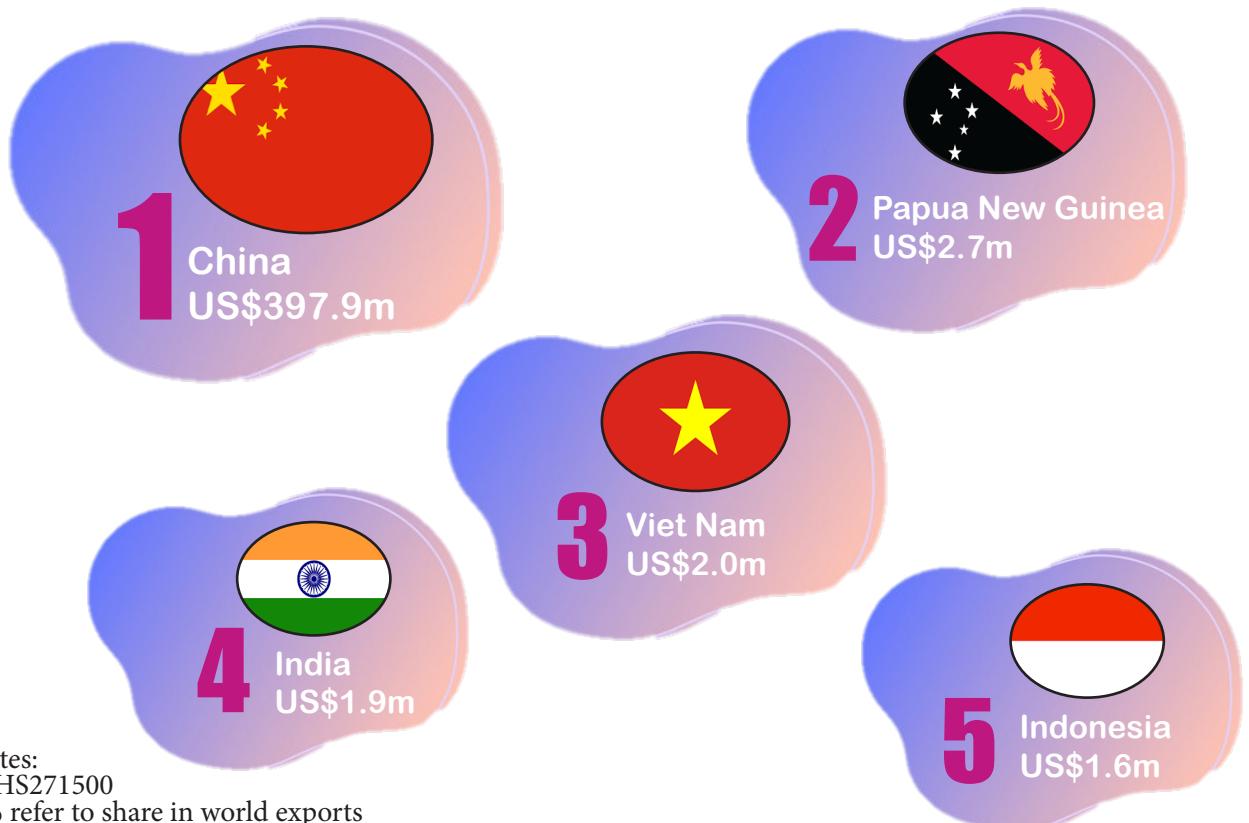
Source: Department of Statistics, Malaysia

# WORLD LARGEST EXPORTERS OF BITUMINOUS MASTICS, CUT-BACKS AND OTHER BITUMINOUS MIXTURES BASED ON NATURAL ASPHALT, ON NATURAL BITUMEN, ON PETROLEUM BITUMEN, ON MINERAL TAR OR ON MINERAL TAR PITCH\*



In 2018, Malaysia's export of Bituminous mastics, cut-backs and other bituminous mixtures based on natural asphalt, on natural bitumen, on petroleum bitumen, on mineral tar or on mineral tar pitch recorded US\$410.3 million with 27.4% share to the world exports

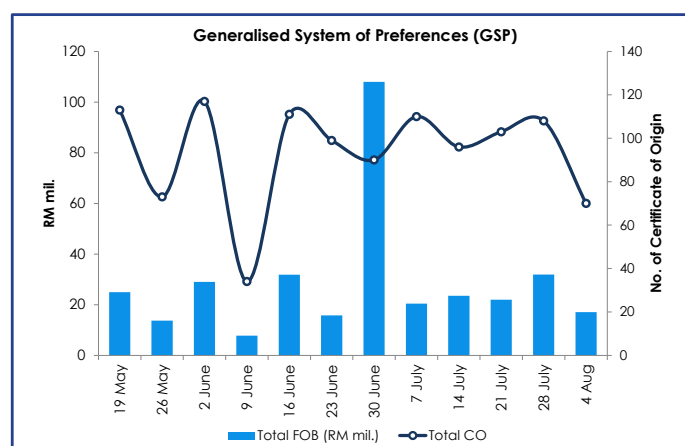
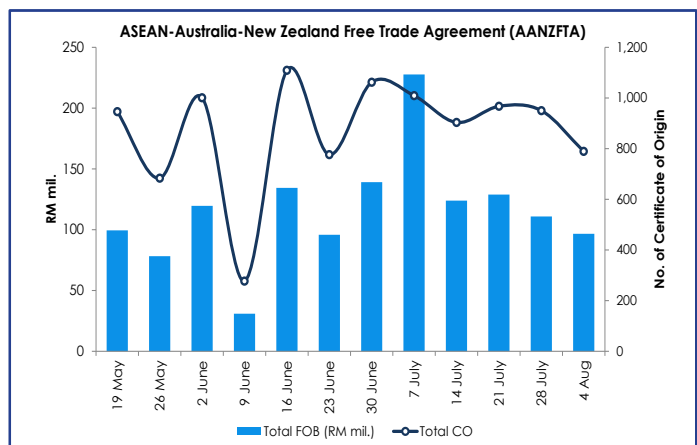
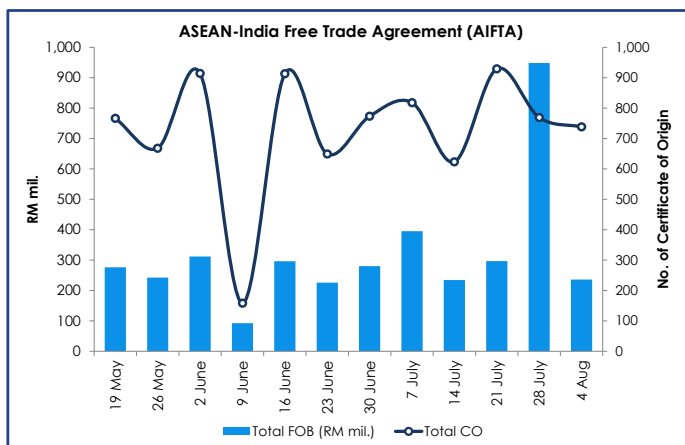
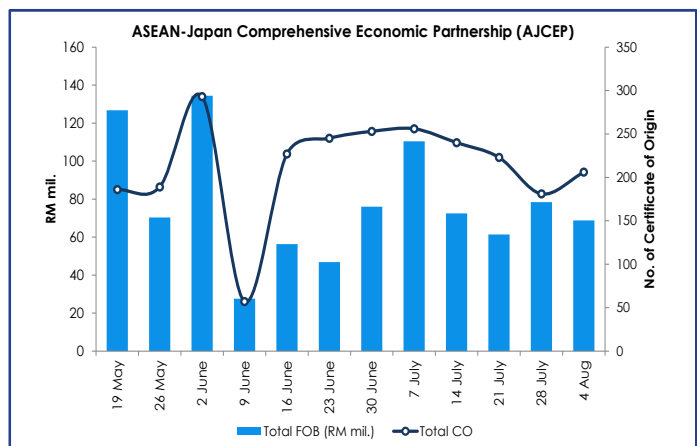
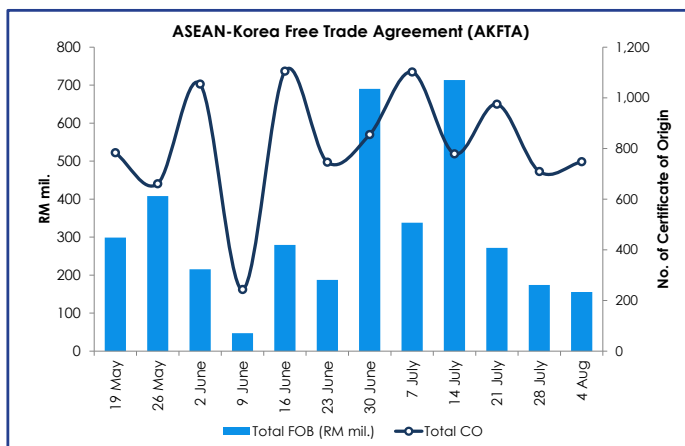
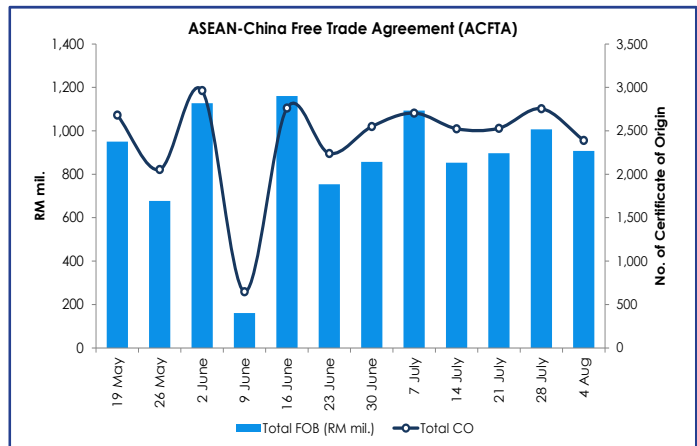
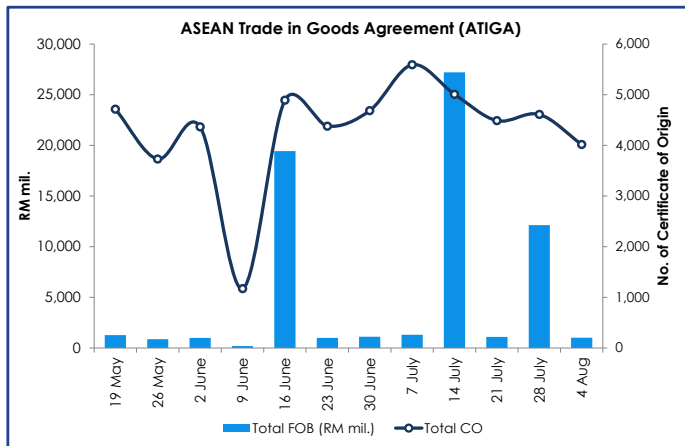
## TOP FIVE MALAYSIA EXPORT DESTINATIONS



Notes:  
 -\*HS271500  
 -% refer to share in world exports  
 Sources: <https://www.trademap.org/index.aspx>



# Number and Value of Preferential Certificates of Origin (PCOs)

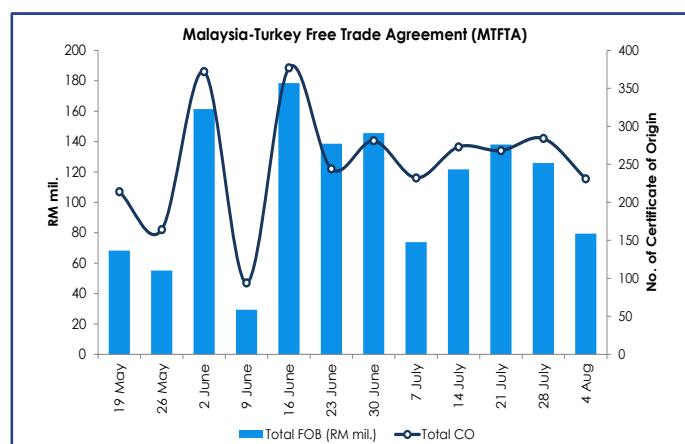
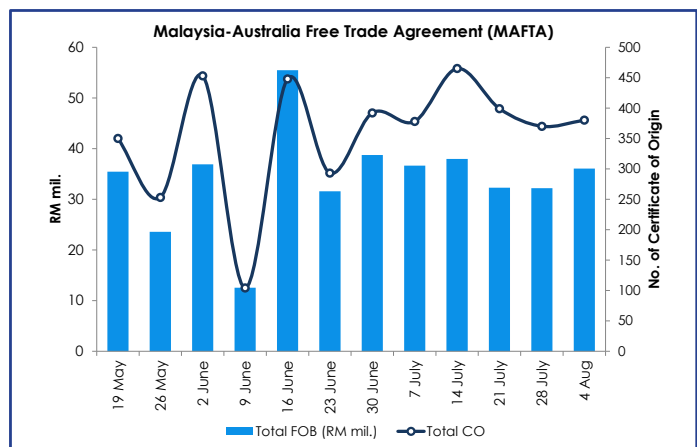
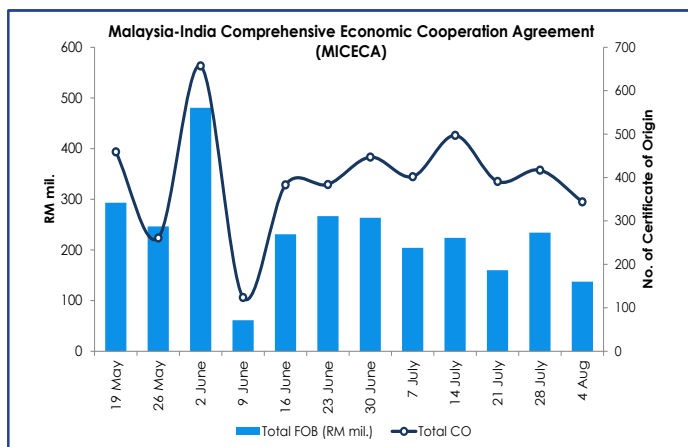
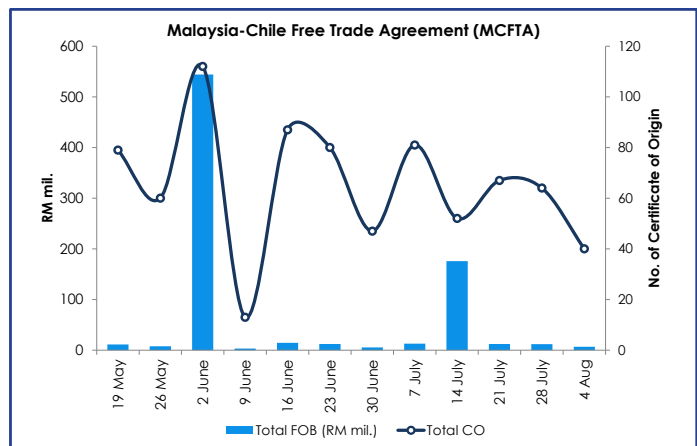
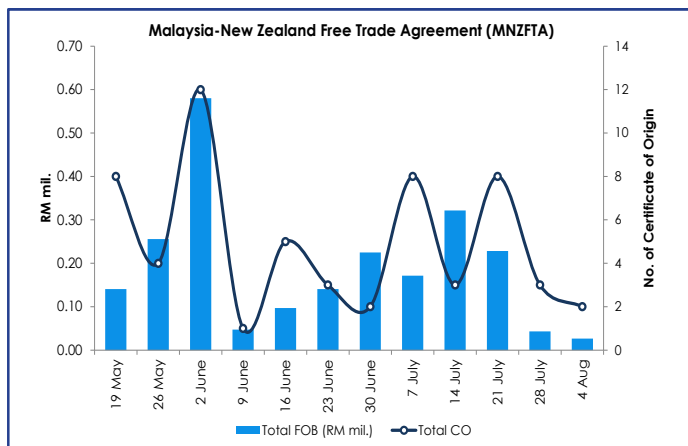
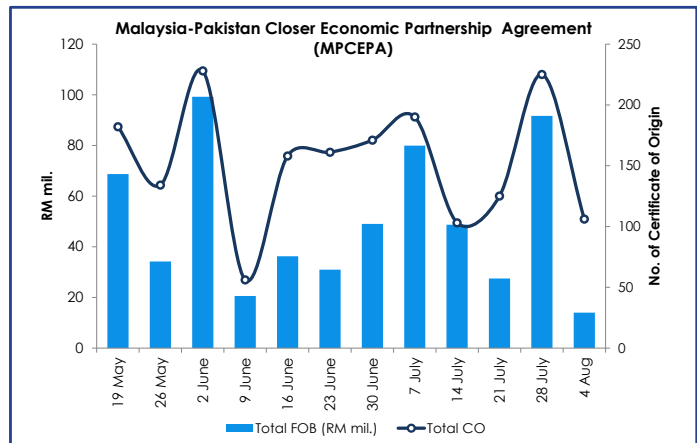
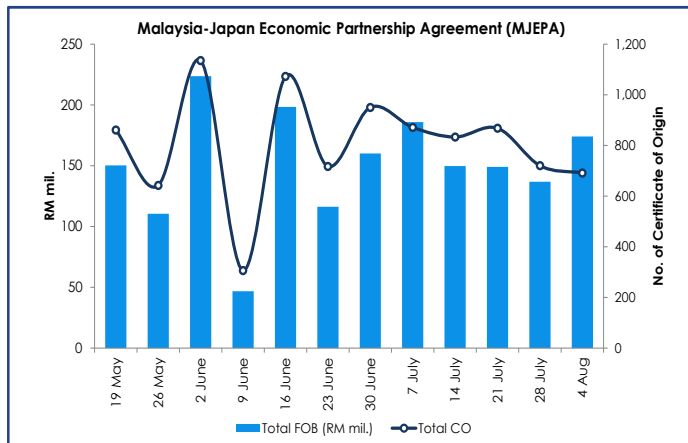


Note: The preference giving countries under the GSP scheme are Liechtenstein, the Russian Federation, Japan, Switzerland, Belarus, Kazakhstan and Norway.

Note: \*Provisional Data

Source: Ministry of International Trade and Industry, Malaysia

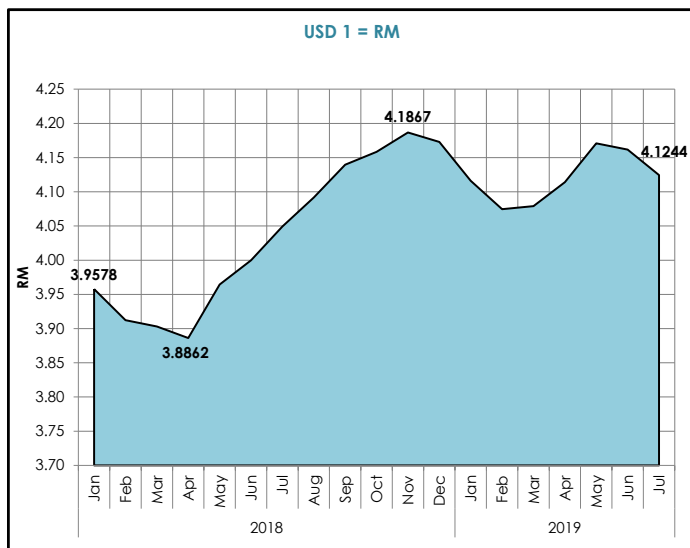
# Number and Value of Preferential Certificates of Origin (PCOs)



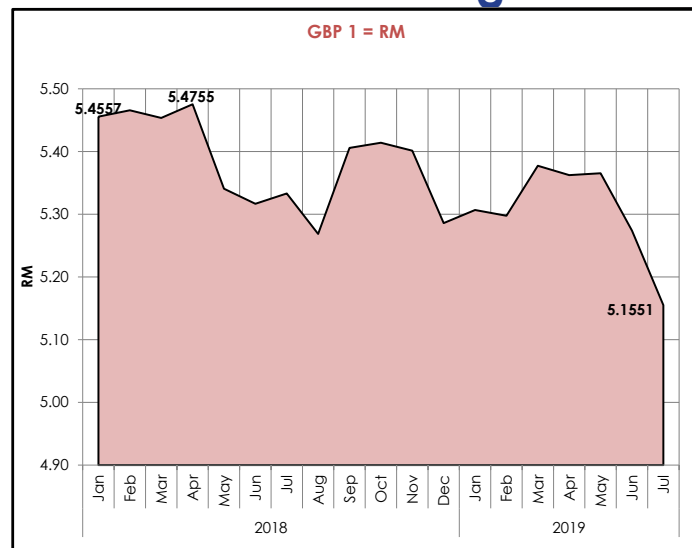
Note: \*Provisional Data  
Source: Ministry of International Trade and Industry, Malaysia

# Malaysian Ringgit Exchange Rate with Selected Countries, January 2018 - July 2019

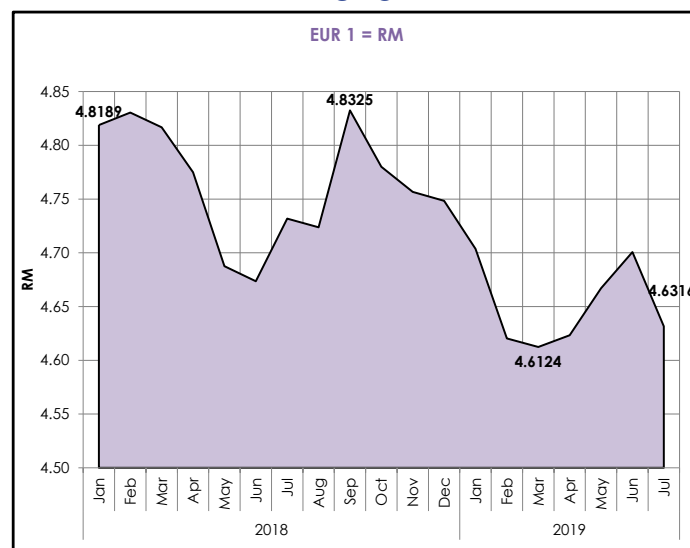
## US Dollar



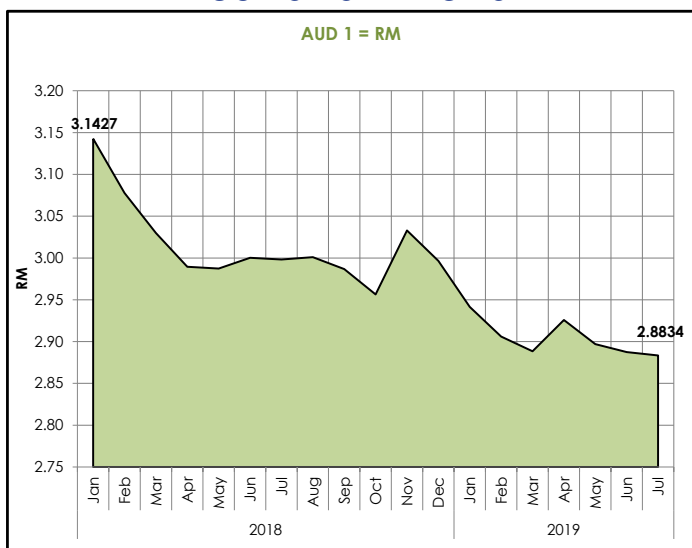
## Pound Sterling



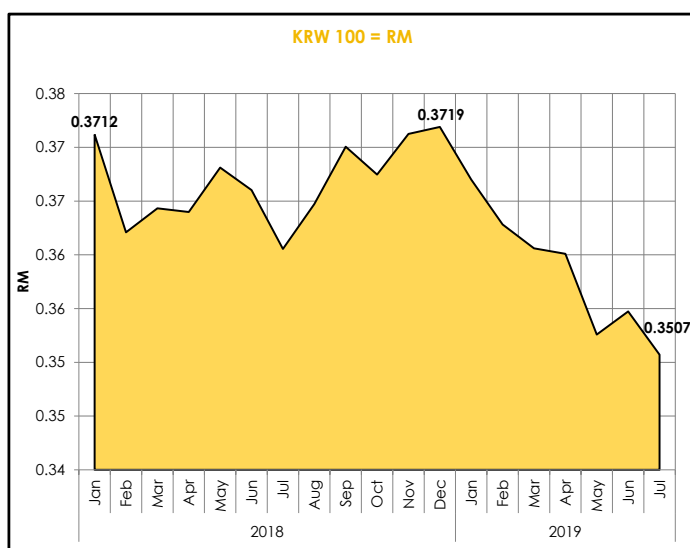
## Euro



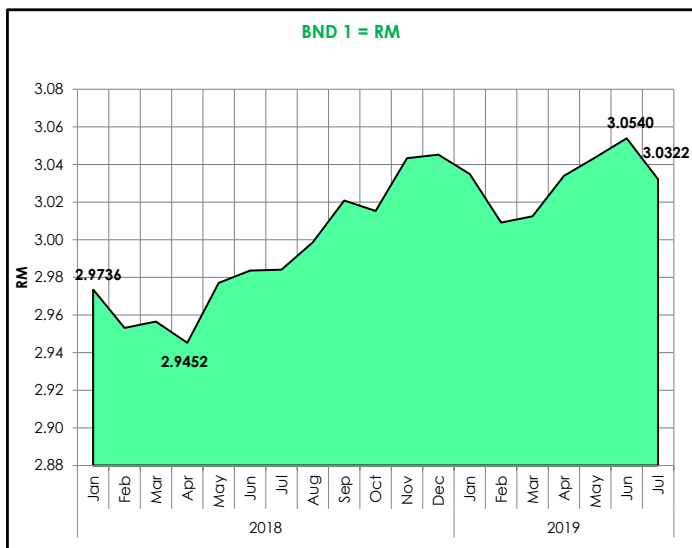
## Australian Dollar



## South Korean Won



## Brunei Dollar



Source : Bank Negara Malaysia

# Commodity Prices

## CRUDE PETROLEUM (BRENT) -per bbl-



▼ **11.9%\***  
US\$54.5  
**09 August 2019**

Highest  
2018/2019

17 May 2019 : US\$72.2  
5 Oct 2018 : US\$84.2

4 Jan 2019 : US\$57.1  
28 Dec 2018 : US\$52.2

Lowest  
2018/2019

Average Price 2018<sup>i</sup>: US\$71.5

## CRUDE PALM OIL -per MT-



▲ **0.1%\***  
US\$507.0  
**09 August 2019**

Highest  
2018/2019

22 Feb 2019 : US\$567.0  
9 Mar 2018 : US\$691.5

26 July 2019 : US\$488.5  
23 Nov 2018 : US\$448.5

Lowest  
2018/2019

Average Price 2018<sup>i</sup>: US\$600.1

## RUBBER SMR 20 -per MT-



▲ **0.9%\***  
US\$1,326.5  
**09 August 2019**

Average Price 2018<sup>i</sup>: US\$1,371.0

## COCOA SMC 2 -per MT-



▼ **7.0%\***  
US\$1,444.8  
**09 August 2019**

Average Price 2018<sup>i</sup>: US\$1,535.6

## SUGAR -per lbs-



▼ **1.3%\***  
US\$11.9  
**09 August 2019**

Average Price 2018<sup>i</sup>: US\$12.3

## COAL -per MT-



▼ **0.5%\***  
US\$53.6  
**09 August 2019**

Average Price 2018<sup>i</sup>: US\$66.9

## SCRAP IRON HMS -per MT-

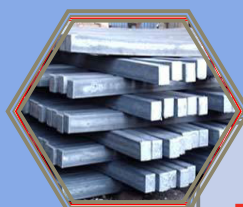


⊖ **%\*** : ⊖ **%\***  
US\$300.0 : US\$280.0  
(high) : (low)  
**09 August 2019**

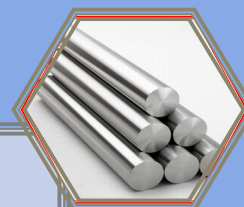
Average Price 2018<sup>i</sup>: US\$380.7 (high)  
Average Price 2018<sup>i</sup>: US\$359.6 (low)

## Domestic Prices

**09 August 2019**



**Billets**  
(per MT)  
**RM1,850 - RM2,050**



**Steel Bars**  
(per MT)  
**RM2,060 - RM2,210**

Notes: All figures have been rounded to the nearest decimal point

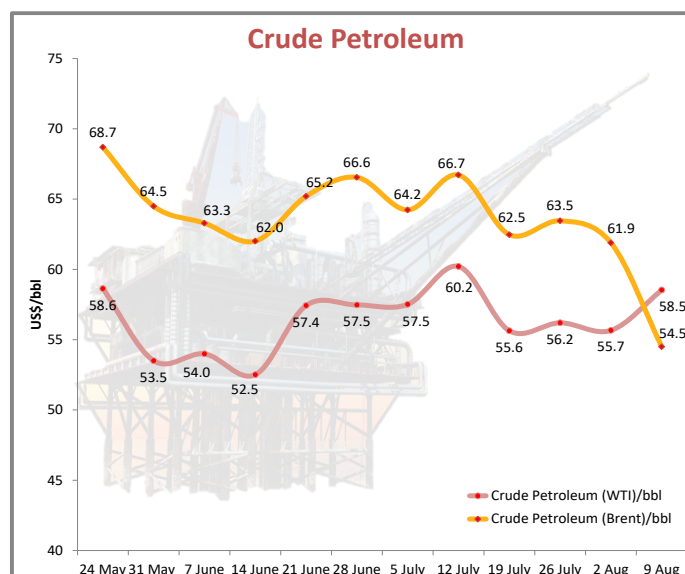
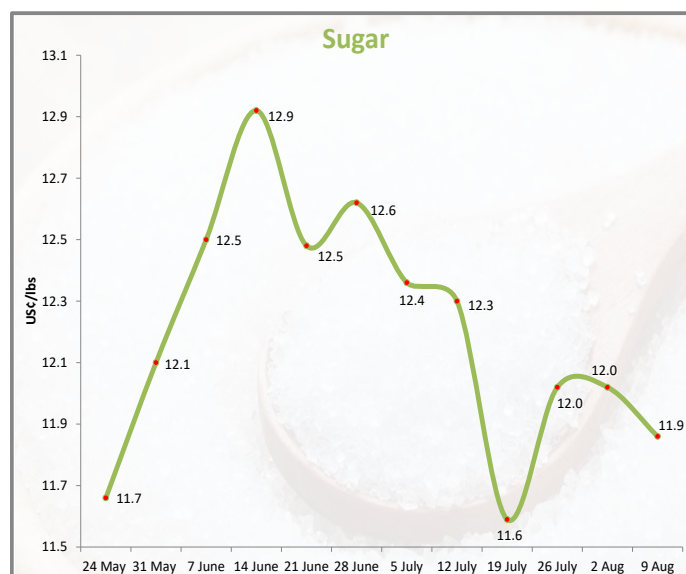
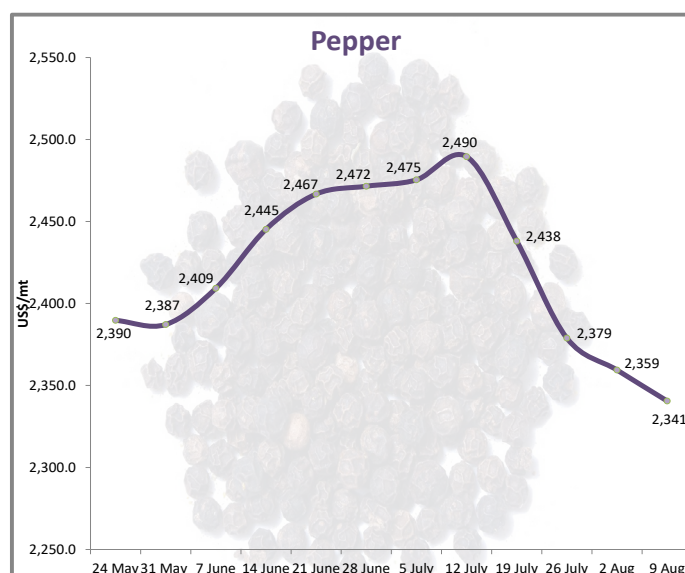
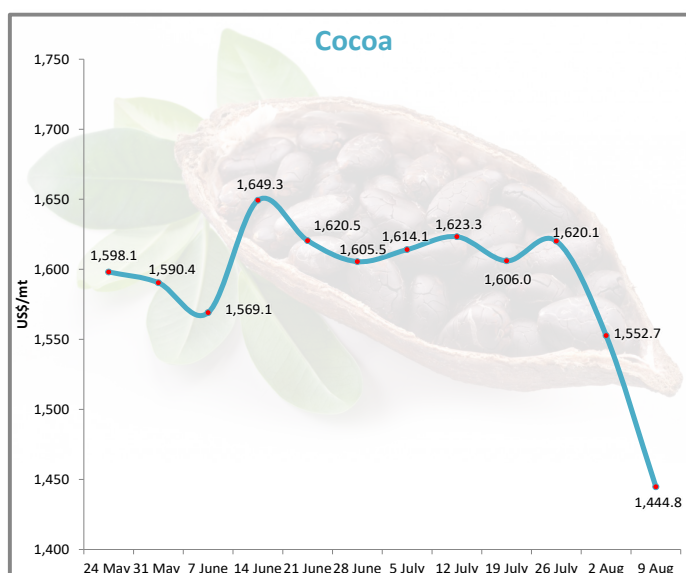
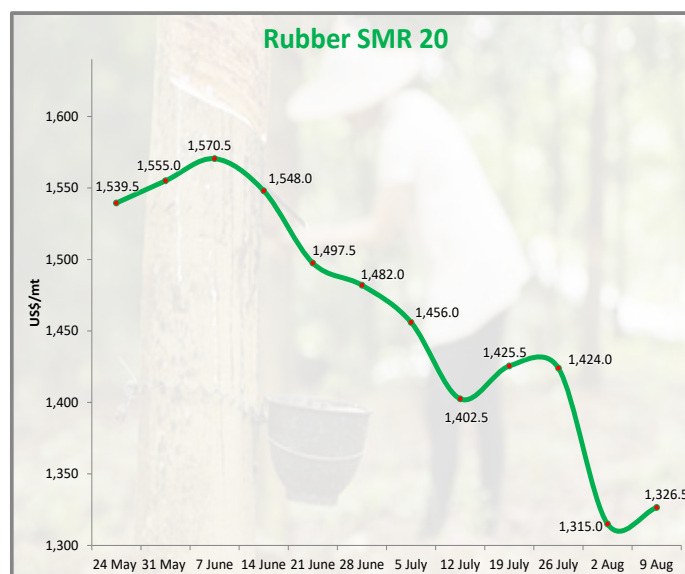
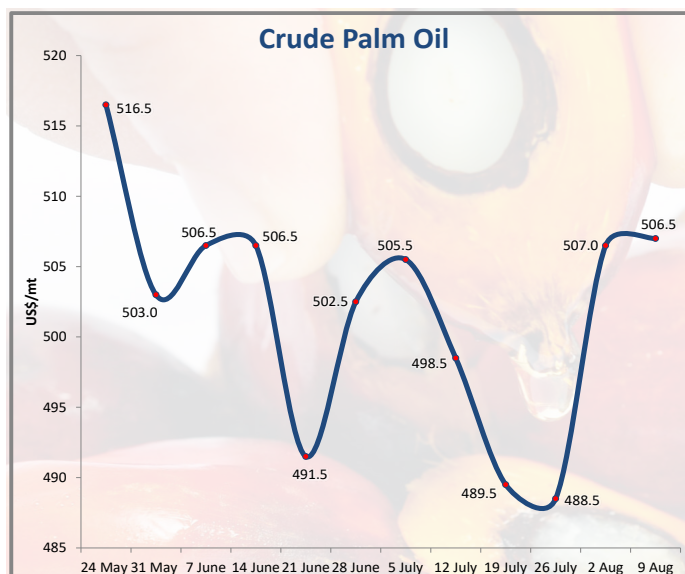
\* Refer to % change from the previous week's price

i Average price in the year except otherwise indicated

Sources: Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Iron and Steel Industry Federation, and Bloomberg.

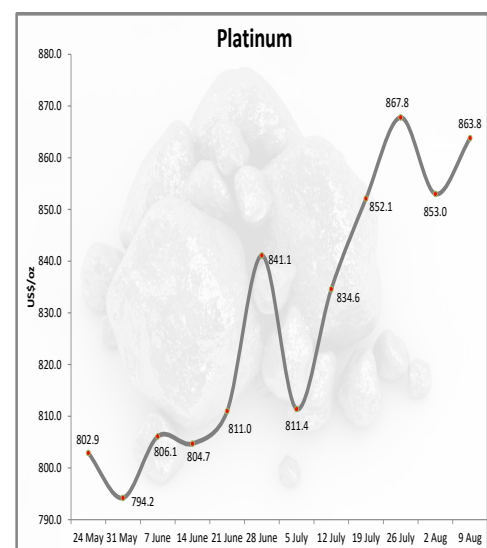
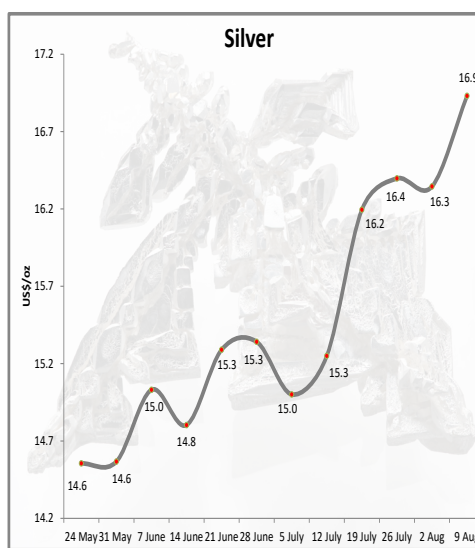
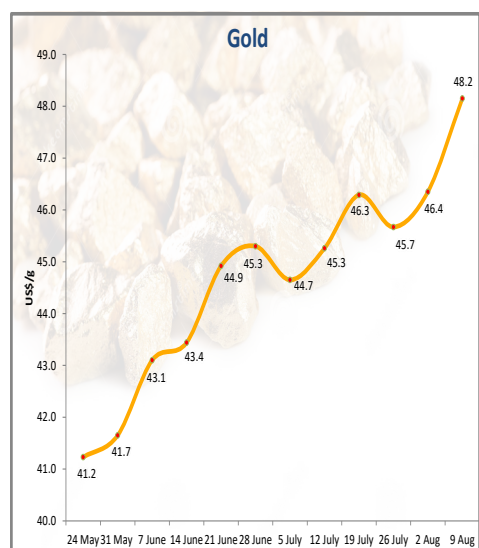
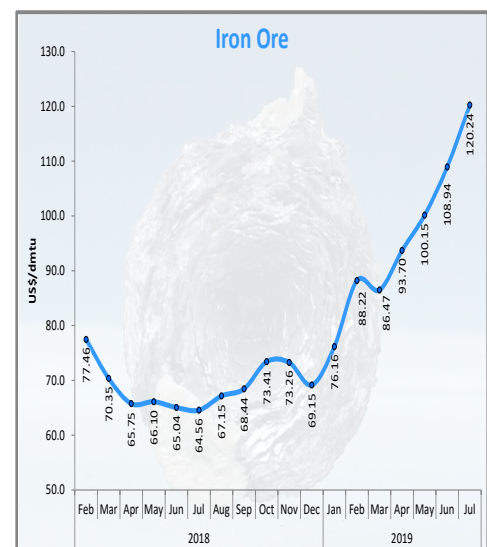
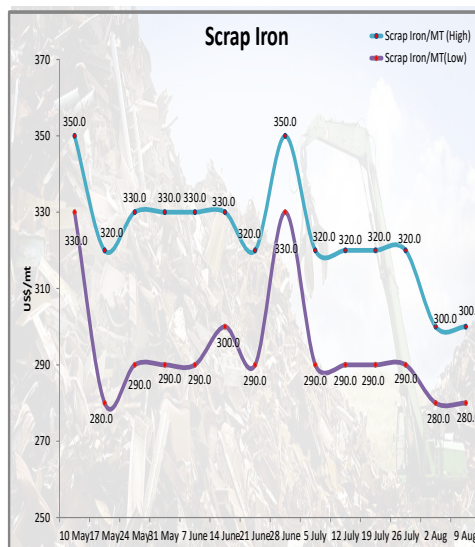
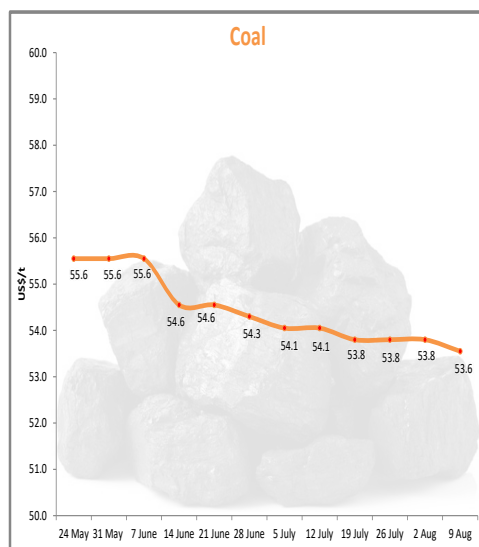
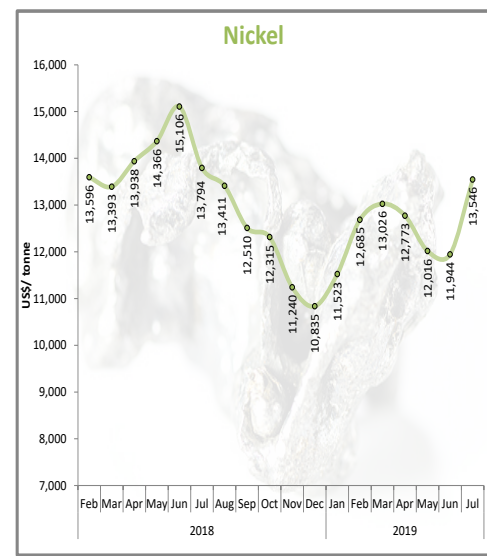
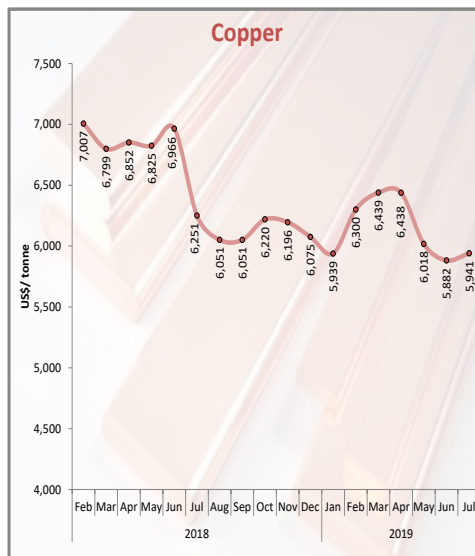
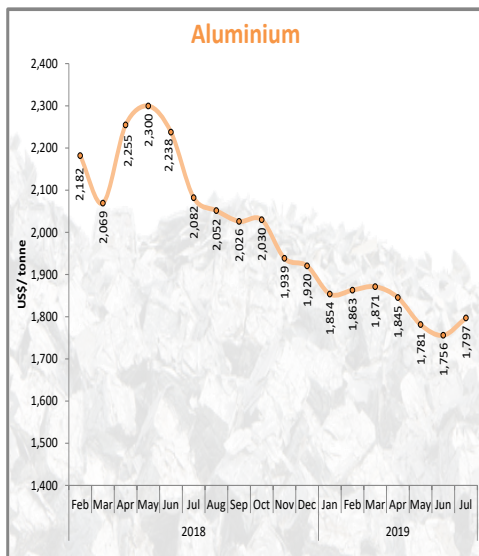


# Commodity Price Trends



Sources: Ministry of International Trade and Industry Malaysia, Malaysian Palm Oil Board, Malaysian Rubber Board, Malaysian Cocoa Board, Malaysian Pepper Board, Bloomberg and Czarnikow Group, World Bank, World Gold Council, The Wall Street Journal.

# Commodity Price Trends



Sources: Ministry of International Trade and Industry Malaysia, Malaysian Iron and Steel Industry Federation, Bloomberg and Czarnikow Group, World Bank, World Gold Council, The Wall Street Journal.



# ANNOUNCEMENT ON THE NEW NATIONAL CAR BY MITI MINISTER 9 AUGUST 2019

## MITI PROGRAMMES





# MITI MINISTER LED THE FLAG RAISING CEREMONY IN CONJUNCTION WITH THE 52<sup>ND</sup> ASEAN DAY AT MINISTRY OF FOREIGN AFFAIRS 8 AUGUST 2019





## PERHIMPUNAN BULANAN MITI BERSAMA AGENSI 6 OGOS 2019







# GLOSSARY

Source: <http://www.miti.gov.my/index.php/glossary>

## CTI:

**Committee on Trade and Investment** - mandated to act as a coordinator of APEC in trade and investment liberalization and facilitation, CTI oversees eight sub-groups and three industry dialogues in implementing cooperative actions outlined in the Osaka Action Agenda (OAA). Established in 1993 based on the Declaration on an APEC Trade and Investment Framework aimed at strengthening economic activities and promoting the flow of goods and services between APEC member economies.

## COO:

**Certificate of Origin** - Means a document issues by the Issuing Authority specifies the details of the origin of the goods or materials.

## CTC:

**Change in Tariff Classification** - Used to specify that a product has been undergone a process and the change at 4-digit level.

## DET:

**Differential Export Taxes** - The differential export tax (DET) is the difference of the export tax on raw materials and the finished product.

## DBC:

**Documentary Bills for Collection** - is a service provided by banks whereby the exporter having shipped the goods, delivers the documents to his bank (Remitting Bank) with instructions to have the documents presented to the importer through a Collecting Bank in the country of the importer.

## DFQF:

**Duty Free Quota Free** - Special treatment accorded to LDCs where by developed countries will allow DFQF access for products from LDCs.

## DGTA:

**Directorate General of Technical Airworthiness** - is a government agency under the Ministry of Defence responsible for regulating the technical airworthiness of stateregistered aircraft.

## ECR:

**Export Credit Refinancing** - Scheme is another credit facility to finance exports. This scheme was launched nationwide by Bank Negara Malaysia (BNM) in 1989. BNM has made available the pre-shipment and post-shipment ECR facilities through commercial banks. Currently the role of BNM has been taken over by Exim Bank.

## EL:

**Exclusion List**- Products which are excluded from any commitments of liberalisation.

## EC:

**Economic Committee** - works to remove structural and regulatory obstacles that inhibit cross-border trade and investment that are created by behind-the-borders barriers. Promotes structural reform within APEC which consists of improvements made to institutional frameworks, regulations and government policies so that the efficient functioning of markets is supported, and behind-the-border barriers are reduced.

## ECOTECH:

**Economic and technical cooperation** - one of the three cooperative pillars of APEC, ECOTECH involves capacity building and information sharing activities. The objective is to help members, particularly developing economies, benefit from the liberalization process, while narrowing the gap among the diverse economies of the APEC region. Current ECOTECH medium-term priorities include: regional economic integration; addressing the social dimension of globalisation (inclusive growth); safeguarding the quality of life through sustainable growth; structural reform; and human security.

## EEV:

**Energy Efficient Vehicle** - are vehicles that meet a set of define specification in terms of carbon emission level (g/km) and fuel consumption (l/100km) and include fuel efficient vehicles, hybrid, EV and alternatively fuelled vehicles e.g LPG, Biodiesel, Ethanol, Hydrogen and Fuel Cell.

## EHS:

**Environmentally Hazardous Substances** - is a substance that is included in the EHS reference list, or if not in the list, must be assigned a hazard category under the GHS classification scheme.



# INDUSTRY4WRD RELATED INCENTIVES

Having the extra capital allows SMEs to flourish and prosper. Find the suitable fund for your company.

## 01 | LOANS

### Soft Loan Scheme for Automation and Modernisation (SLSAM)

- targets manufacturing sectors
- 4.0% interest rate per annum for SMEs
- [www.midf.com.my](http://www.midf.com.my)

### Industry Digitalisation Transformation Fund (IDTF)

- targeted sectors: AI, Robotics, Automation etc.
- provides a 2% interest rate subsidy
- [www.bpmb.com.my](http://www.bpmb.com.my)

Coming Soon!

1. Intervention Fund\*
  - 70:30 matching grant up to RM500,000.
2. Industry4WRD DISF\*
  - 60:40 matching grant

\*participation in Industry4WRD RA is a prerequisite to apply

### Domestic Investment Strategic Fund (DISF)

- 50:50 matching grant to companies adopting Industry 4.0 enabling technologies
- targets manufacturing and services sectors
- [www.mida.gov.my](http://www.mida.gov.my)

## 02 | GRANTS

### Digital Transformation Acceleration Program (DTAP) Pilot Grant

- 1:1 matching grant
- targets large corporate and mid-tier companies in Malaysia
- assists companies to tap on the expertise of Digital Transformation Labs (DTL)
- [www.mdec.my](http://www.mdec.my)

### Automation Capital Allowance (Automation CA)



For Labour Intensive Industries:

- Automation CA of 200% on the first RM4 million expenditure incurred within 5 years

For other industries:

- Automation CA of 200% on the first RM2 million expenditure incurred within 5 years
- [www.mida.gov.my](http://www.mida.gov.my)





MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY

# INDUSTRY4WRD READINESS ASSESSMENT

Get your firm assessed. Be ready for Industry 4.0.

## All you need to know about Industry4WRD RA



### What is it?

Trained assessors will help you to understand your readiness for Industry 4.0 and make recommendations on where to start your transformation.

### Who is eligible?



- ✓ Manufacturing and its related services sector
- ✓ Incorporated under the Companies Act (1965/2016)/ Registration of Business Act (1956)
- ✓ Hold a valid license
- ✓ In operation for more than 3 years

### What are the benefits?



To identify areas of improvement in terms of people, process and technology.



Receive comprehensive readiness report.



Be entitled to apply for financial incentives.

### Incentives for RA

- 500 SMEs will be selected for free assessment.
- Others will get tax exemption on RA fees up to RM27k.



### Enquiries

- General: [i4.0@miti.gov.my](mailto:i4.0@miti.gov.my)
- RA: [industry4wrd@mpc.gov.my](mailto:industry4wrd@mpc.gov.my)



### Process Flow

A FEW SIMPLE STEPS

Readiness Assessment



Apply online at [www.miti.gov.my/industry4wrd](http://www.miti.gov.my/industry4wrd)



Evaluation by Committees



Onsite Assessment



Receive RA Report

Business Intervention



Develop Intervention Proposal



Apply for Financial Incentives



Implement the Intervention Plan

For more information, kindly click the following links:

[https://www.miti.gov.my/index.php/pages/view/industry4WRD?mid=559#tab\\_547\\_2202](https://www.miti.gov.my/index.php/pages/view/industry4WRD?mid=559#tab_547_2202)





For more information, kindly click the following links:  
<https://www.miti.gov.my/index.php/pages/view/naico>

**APPROVED PERMIT (AP) APPLICATION OF PERSONAL VEHICLES**

Effective 1st August 2019, Approved Permit (AP) applications for the importation of personal vehicles must be made through the ePermit System.

For more information, kindly click the following links:  
[https://www.miti.gov.my/miti/resources/Approve%20Permit/AP%20Announcement/Notice\\_for\\_Application\\_of\\_Personal\\_Vehicle\\_Import\\_License\\_\(AP\)\\_15072019\)\\_BI.pdf](https://www.miti.gov.my/miti/resources/Approve%20Permit/AP%20Announcement/Notice_for_Application_of_Personal_Vehicle_Import_License_(AP)_15072019)_BI.pdf)

**APPLICATION FOR OPEN AP COMPANY**

Application is open from 1 August 2019 until 30 September 2019.

For more information, kindly click the following links:  
<https://www.miti.gov.my/index.php/pages/view/5539>

NEXT AWARD CYCLE

## ANUGERAH KECERLANGAN INDUSTRI (AKI) 2019/2020

NOMINATIONS OPENING SOON

Read More on AKI



For more information, kindly click the following links:

<https://www.miti.gov.my/index.php/pages/view/aki?mid=535>


CALLING INTERESTED APPLICANTS TO APPLY FOR GRANT  
UNDER RMK-11 HIGH VALUE ADDED COMPLEX PRODUCT  
DEVELOPMENT PROGRAMME (PDP) AND MARKET  
DEVELOPMENT PROGRAMME (MDP)

▶ [CLICK HERE FOR MORE INFORMATION](#)

For more information, kindly click the following links:

[http://www.miti.gov.my/index.php/pages/view/4761Vintage\\_English.pdf](http://www.miti.gov.my/index.php/pages/view/4761Vintage_English.pdf)


Blow the whistle, help fight fraud, bribe and corruption

## Whistleblower Protection Act 2010 (Act 711)

Contact Mr. Huzaimi Hashim (MITI Investigation Officer) [huzaimi@sprm.gov.my](mailto:huzaimi@sprm.gov.my) / 03-6200 0039

## MITI POCKET TALK

A SERIES OF SESSION FOR THE PRIVATE SECTOR

Information on the benefits of  
Free Trade Agreements  
(FTAs) and current updatesIntroduction on Preferential  
Certificates of Origin (PCO)  
application proceduresEnjoy  
**LOWER Tariffs**  
on ImportsGain  
**COMPETITIVE  
EDGE** by utilising  
the FTAs

## Tentative Schedule for MITI Pocket Talks 2019

NO	DATE	VENUE	TOPIC
1	22 August (Thursday)	MITI HQ (SEMINAR 1)	Introduction to FTA & Preferential Certificate of Origin (PCO)
2	19 September (Thursday)	MITI PERAK	
3	17 October (Thursday)	MITI HQ (SEMINAR 1)	
4	14 November (Thursday)	MITI KELANTAN	



When?

Once  
a month

Where?

MITI Tower Kuala Lumpur  
OR  
MITI Regional Offices

Fees?

Free of Charge  
with light  
refreshments

For more information, please contact the Secretariat



03-6200 0468/69/57

[allaki@miti.gov.my](mailto:allaki@miti.gov.my)

## MITI @ Your Service

## DIGITAL ECONOMY

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ADMINISTRATIVE ASST.SHAHREEN ALIAS  
SENIOR ASST. DIRECTORMARWEENA MANAN  
DIRECTORHADDIJAH HUSSIAN  
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## MITI Weekly Bulletin (MWB) Mobile Apps



weekly bulletin  
News & Magazines  
★★★★★  
1

MITI MWB APPs is now available for IOS, Android and Windows platforms. MWB APPs can be download from **Gallery of Malaysian Government Mobile APPs (GAMMA)** at the link: <http://gamma.malaysia.gov.my/#/appDetails/85>

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suggestions



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